

CULTURAL ENGAGEMENT TO TRANSFORM THE EXPERIENCE

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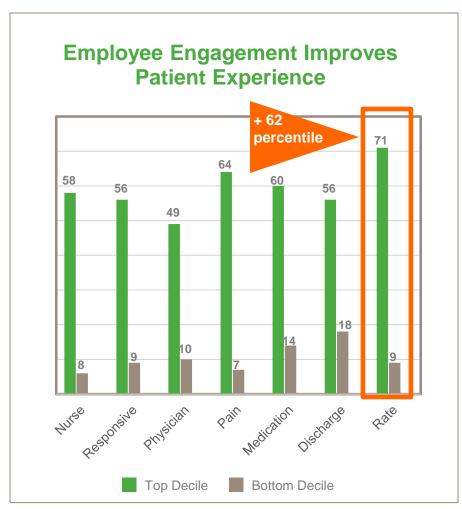
President & Chief Medical Officer, Strategic Consulting
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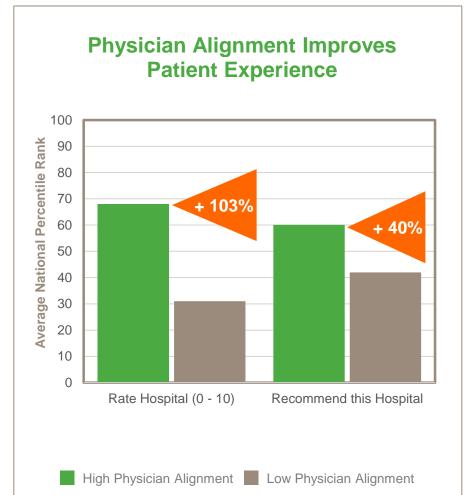


The Healthcare Ecosystem



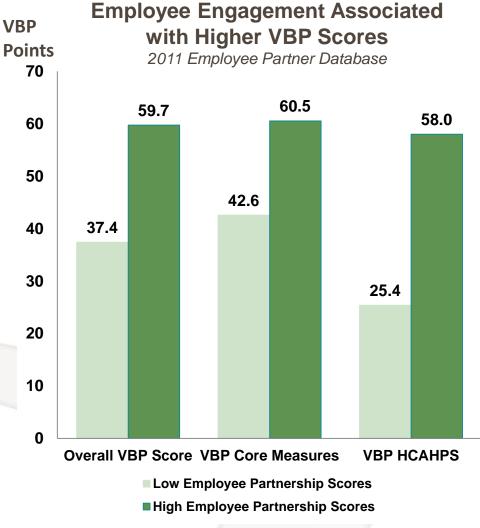
Engaged Physicians & Employees Impact HCAHPS





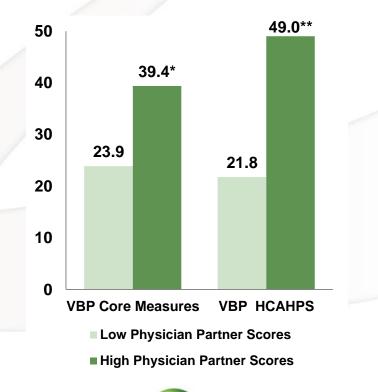


Engaged Physicians & Employees Impact VBP



Physician Engagement Associated with Higher VBP Scores

2010 Physician Partner Database



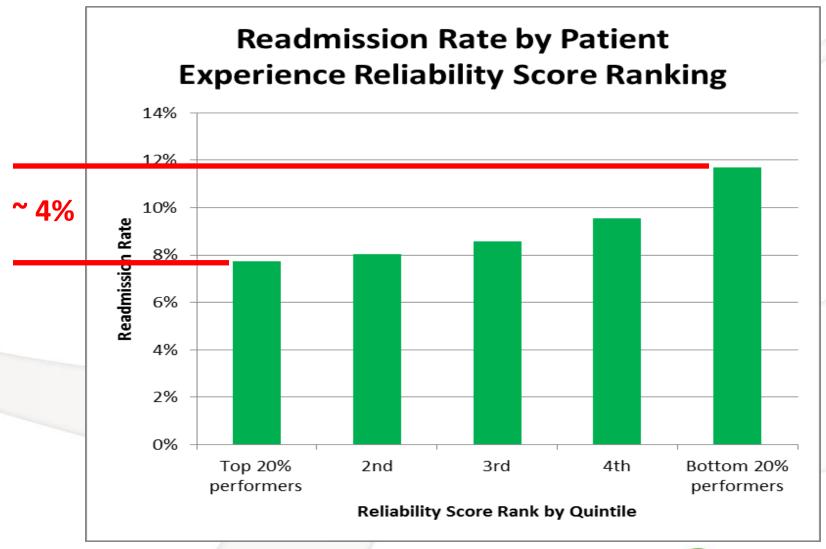


^{*} Mean score is significantly different at the P<0.05 level

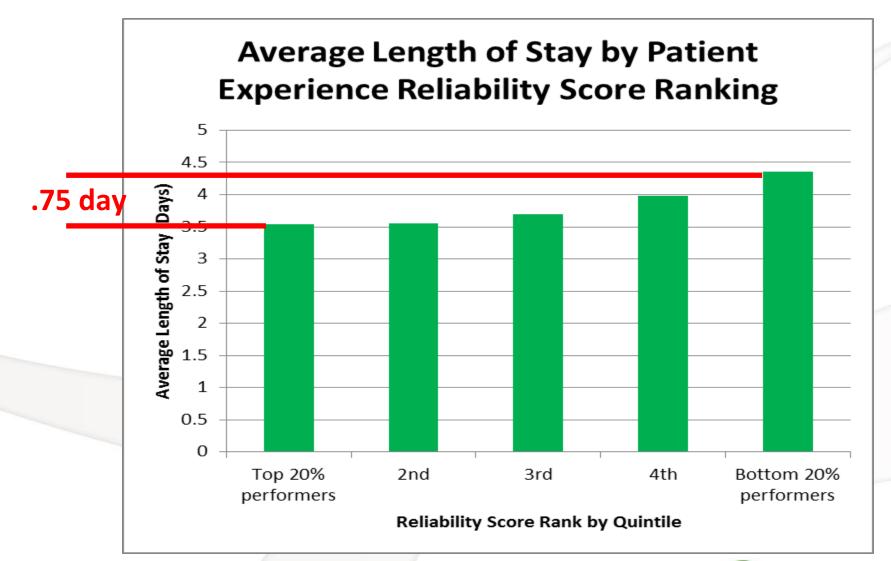


^{**} Mean score is significantly different at the P<0.01 level

Lower Readmission Rates







Relationship to Safety

- Pressure ulcers (PSI 3)
- latrogenic pneumothorax (PSI 6)
- Infection (PSI 7)
- Post-operative hip fracture (PSI 8)
- Post-operative PE / DVT (PSI 12)
- **Sepsis** (PSI 13)
- Wound dehiscence (PSI 14)
- Accidental puncture / laceration (PSI 15)



Increasing Clinical Evidence

Improved Cardiac Mortality - compliance

Glickman SW, Circ Cardiovasc Qual Outcomes. 2010 Mar;3(2):188-95

Lower re-admission – planning and communication

Bowlding W. Am J Manag Care. 2011 Jan;17(1):41-8

Lower mortality - communication

Kennedy GD. Ann Surg. 2014 Oct;260(4):592-8

Improved Clinical Processes

Sequist T. J Gen Intern Med. 2008 Nov; 23(11): 1784–1790

Improved surgical quality – better efficiency

Tsai TC. Ann Surg. 2015 Jan;261(1):2-8



JAMA Surgery June, 2015

- 180 Hospitals
- 103,866 patients
- Medicare claims / ACS NSQIP / AHA Hospital Data / Hospital Compare
- Lower death, Failure to Rescue, Minor Complication,

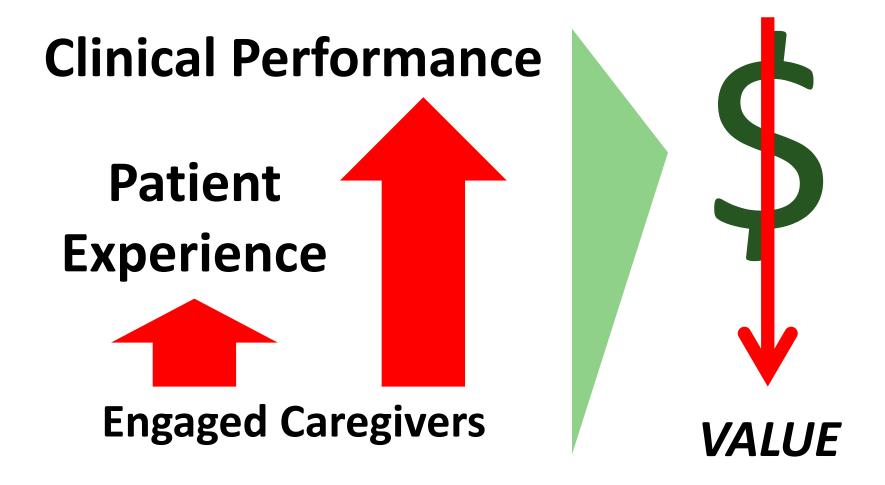
Dationt Caticfaction	Odds Ratio (95% CI)				
Patient Satisfaction Score Quartile ^a	Death	Failure to Rescue	Major Complication	Minor Complication	Readmission
First	1 [Reference]	1 [Reference]	1 [Reference]	1 [Reference]	1 [Reference]
Second	0.87 (0.75-1.01)	0.78 (0.66-0.91) ^b	0.95 (0.86-1.05)	0.97 (0.84-1.11)	0.90 (0.82-0.98)
Third	0.78 (0.67-0.90) ^b	0.73 (0.62-0.85) ^b	0.95 (0.86-1.05)	0.96 (0.84-1.09)	0.98 (0.90-1.07)
Fourth	0.85 (0.73-0.99) ^t	0.82 (0.70-0.96) ^b	0.92 (0.83-1.02)	0.87 (0.75-0.99) ^b	1.04 (0.95-1.13)

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JAMA Surg. 2015;150(9):858-864. doi:10.1001/jamasurg.2015.1108 Published online June 24, 2015.



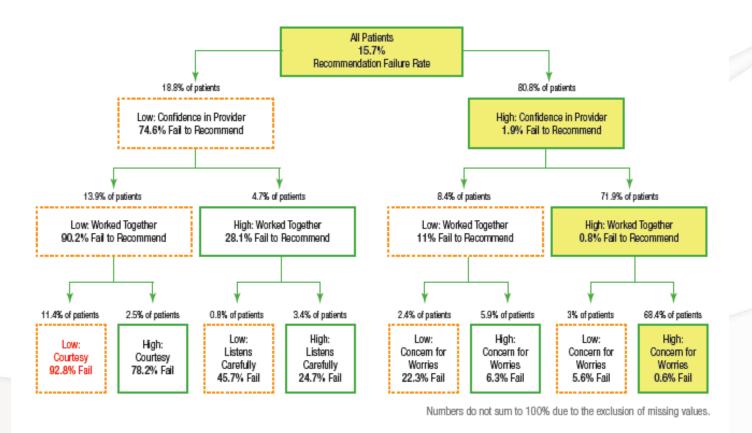
Linking it all together





OUTPATIENT: DRIVERS of LIKELIHOOD to RECOMMEND





Bottom Line: Patients want competent clinicians who work well together and listen to them.



6 Elements to Transform

- Commit to a goal of zero harm events
- Put patients at the center of the planning, delivery and assessment of care
- Recognize, define and understand the critical interdependency of safety, quality and patient-centricity as the three primary elements of the patient experience
- Drive change using data and transparency
- Transform culture and leadership
- Focus on accountability and execution



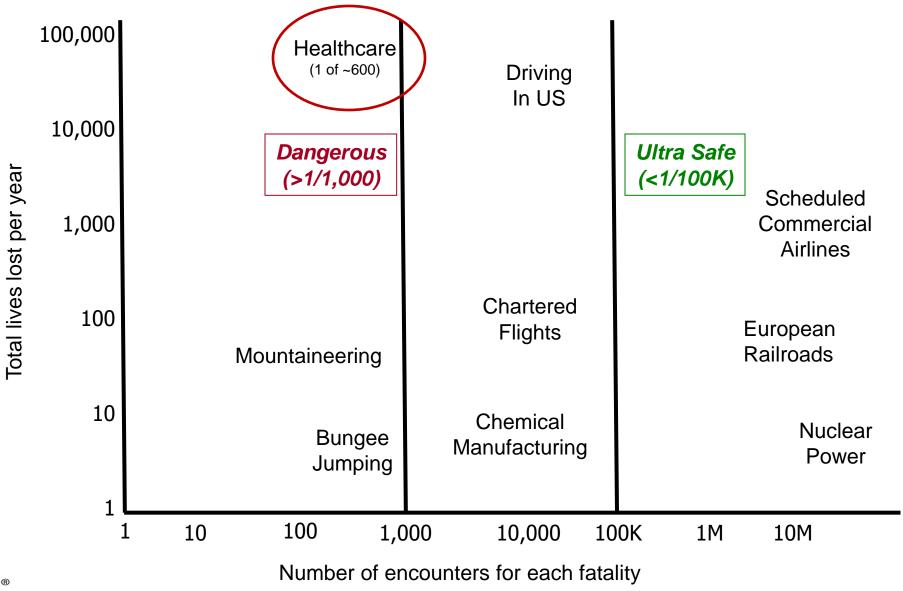
Safety is the Patient Experience

Safety and Reliability in Health Care

- 440,000 Americans die from preventable hospital errors
- 3rd leading cause of death in the US
- 1 in 25 hospitalized patients develop a preventable hospital infection
- Seniors have a 25% chance of injury, harm or death from a preventable hospital error
- Patient injury/error related cost to hospitals ~ \$2,013 per discharge



How Safe Is Healthcare?





I have a question



Three Core Commitments to Zero Harm





Commitment #1

Declare **ZERO Harm** as your goal.

Commitment #2

Make harm visible – be transparent about safety events.

Commitment #3

Put a **face on safety** – each event is a person, not just a number.



Put patients at the center of planning, delivery and assessment of care



Recognize, define and understand the critical interdependency of safety, quality and patient-centricity as the three primary elements of the patient experience



Patient Experience



Patient Experience....

- Safe CareHigh Quality CarePatient Satisfaction
- Everything else

The Patient Promise

Transform culture and leadership

Compassion, humanism, and empathy

High reliability Skills

Emotional intelligence

Teamwork



Talk about the higher purpose



Make it personal and talk about empathy





Be for others





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